Purchase Order Request for Proposals (PORFP)
COTS Software Master Contract

	Section 1 –General Information
PORFP Number: (ADPICS PO Number)	BPM026827
PORFP Type: (Select one category from drop down list)	Fixed Price
Functional Area/s (FA) for this PORFP: (Select one category from drop down list)	☐ FA I – COTS Software ☐ FA II – Installation and Training Services ☒ FA III – Manufacturer's Software Maintenance
Manufacturer Name (Enter one manufacturer only per PORFP)	Pulse Secure, LLC. (Juniper Networks) Agencies must <u>enter only one</u> manufacturer and direct the PORFP only to those COTS Software Master Contractors authorized for that manufacturer. If the manufacturer is unknown, agencies may direct the PORFP to all Master Contractors.
Designated Small Business Reserve?(SBR): (Select "Yes" or "No" from drop down list)	No

PORFP Issue Date: dd-mm-yyyy	08-DEC-2021	**PROPOSAL DUE DATE AND TIME:**	7-JAN-2022 4:00 PM ET
Place of Performance:	DoIT Cloud Services		

Special Instructions:	Please allow all bids/quotes provided in response to this RFP to be valid for at least 60 days after the proposal due date set above. Procurement Officer: Seth Bova, Procurement Officer Office of State Procurement Maryland Department of General Services 45 Calvert Street Annapolis, MD 21401 seth.bova@maryland.gov 443-805-4559 Response to this PORFP must be received by the Procurement Officer no later than the Proposal due date and time indicated. Purchase Order Request for Proposal (PORFP) responses will be accepted through the State's eMaryland Marketplace Advantage (eMMA) e-Procurement system. Instructions on how to submit proposals electronically can be found at: https://procurement.maryland.gov/wpcontent/uploads/sites/12/2021/01/4-eMMA-QRG-Responding-toSolicitationsIFB.pdf

Security Requirements (if applicable):	NA
Invoicing Instructions:	Direct all invoices to: DoIT, Fiscal Services, 100 Community Pl., Crownsville, MD 21032, 410.697.9645, or electronically at **doitfiscal.invoiceservice@maryland.gov**. Please do not send to both; electronic is preferred.

Section 2 – Agency Point of Contact (POC) Information			
Agency / Division Name:	DoIT Cloud Services		
Agency POC Name:	Ron Mundy	**Agency POC Phone Number:**	410.697.9466
Agency POC Email Address:	Ronald.Mundy@maryland.gov	**Agency POC Fax:**	n/a
Agency POC Mailing Address:	100 Community Place Crownsville, MD 21032		

Section 3 – Delivery Address / Work Site POC Information (if different from above)			
Agency On-site Contact Name:	Ron Mundy	**Agency On-site Phone Number:**	410.697.9466
Agency On-site Email Address:	Ronald.Mundy@maryland.gov	**Agency On-site Fax:**	N/A
Agency On-site Address:	100 Community Place Crownsville, MD 21032		

Section 4 – Scope of Work

FA I – COTS Software
(Provide product specifications below. If some or all specifications are unknown, Master Contractors may propose products based on a detailed description in the Business Need / Required Functionality field*)

*Business Need / Required Functionality					

Product Name	**Product Description**	**Version #**	**Release #**	**Quantity of Licenses**	**Due Date** mm/dd/yyyy
1.					
2.					
3. (insert additional rows as needed)					

FA II – Installation and Training Services
(Provide a detailed description of required services and deliverables)

Installation / Training Services	**Deliverables**	**Start Date** mm/dd/yyyy	**End Date** mm/dd/yyyy

1.			
2.			
3. (insert additional rows as needed)			

FA III - Manufacturer's Software Warranty / Maintenance (Provide a detailed description of warranty / maintenance requirements and deliverables)			
Warranty / Maintenance Requirements	**Deliverables**	**Start Date** mm/dd/yyyy	**End Date** mm/dd/yyyy
1. Please see attached quote #587707			
2.			
3. (insert additional rows as needed)			

Section 5 – Evaluation Criteria – Technical Proposal (Provide a list of evaluation criteria in descending order of importance)
Evaluation Criteria
1. Conformance with scope of work.
2. Price.
3. Delivery schedule. (insert additional rows as needed)
Basis for Award Recommendation Evaluation criteria for award will be established at the PORFP level. The agency POC will recommend award to the Master Contractor whose proposal is determined to be the most advantageous to the State, considering price and the evaluation factors set forth in the PORFP. The agency POC will initiate and deliver a PO to the selected Master Contractor.

New Item	Description	Install Base Item	Install Base ID	Serial Number	Group ID	Renewal Start Date	Renewal End Date	Qty	Prorated Rate	Suggested Reseller Discount	Suggested Reseller Amount	Suggested Distributor Discount	Suggested Distributor Amount
PSA3000-V-1YR	Pulse Secure Virtual Appliance 3000 base system subscription for 1 year with gold Support Included.	PSA3000-V-1YR	31-4002494			11/15/2021	11/14/2022	1					
PSA3000-V-1YR	Pulse Secure Virtual Appliance 3000 base system subscription for 1 year with gold Support Included.	PSA3000-V-1YR	31-4002495			11/15/2021	11/14/2022	1					

New Item	Description	Install Base Item	Install Base ID	Serial Number	Group ID	Renewal Start Date	Renewal End Date	Qty	List Price	Prorated Rate	Suggested Reseller Discount	Suggested Reseller Amount	Suggested Distributor Discount	Suggested Distributor Amount
PSA3000-V-1YR	Pulse Secure Virtual Appliance 3000 base system subscription for 1 year with gold Support Included.	PSA3000-V-1YR	31-4002496			11/15/2021	11/14/2022	1						
PSA3000-V-1YR	Pulse Secure Virtual Appliance 3000 base system subscription for 1 year with gold Support Included.	PSA3000-V-1YR	31-4002497			11/15/2021	11/14/2022	1						
PSA3000-V-1YR	Pulse Secure Virtual Appliance 3000 base system subscription for 1 year with gold Support Included.	PSA3000-V-1YR	31-4002498			11/15/2021	11/14/2022	1						
PSA3000-V-1YR	Pulse Secure Virtual Appliance 3000 base system subscription for 1 year with gold Support Included.	PSA3000-V-1YR	31-4002499			11/15/2021	11/14/2022	1						

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PSA3000-V-1YR	Pulse Secure Virtual Appliance 3000 base system subscription for 1 year with gold Support Included.	PSA3000-V-1YR	31-4002500			11/15/2021	11/14/2022	1						
PSA3000-V-1YR	Pulse Secure Virtual Appliance 3000 base system subscription for 1 year with gold Support Included.	PSA3000-V-1YR	31-4002501			11/15/2021	11/14/2022	1						
PSA3000-V-1YR	Pulse Secure Virtual Appliance 3000 base system subscription for 1 year with gold Support Included.	PSA3000-V-1YR	31-4002502			11/15/2021	11/14/2022	1						
PSA3000-V-1YR	Pulse Secure Virtual Appliance 3000 base system subscription for 1 year with gold Support Included.	PSA3000-V-1YR	31-4002503			11/15/2021	11/14/2022	1						

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PSA3000-V-1YR	Pulse Secure Virtual Appliance 3000 base system subscription for 1 year with gold Support Included.	PSA3000-V-1YR	31-4002504			11/15/2021	11/14/2022	1						
PSA3000-V-1YR	Pulse Secure Virtual Appliance 3000 base system subscription for 1 year with gold Support Included.	PSA3000-V-1YR	31-4002505			11/15/2021	11/14/2022	1						
PSA3000-V-1YR	Pulse Secure Virtual Appliance 3000 base system subscription for 1 year with gold Support Included.	PSA3000-V-1YR	31-4002506			11/15/2021	11/14/2022	1						
PSA3000-V-1YR	Pulse Secure Virtual Appliance 3000 base system subscription for 1 year with gold Support Included.	PSA3000-V-1YR	31-4002507			11/15/2021	11/14/2022	1						

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PSA3000-V-1YR	Pulse Secure Virtual Appliance 3000 base system subscription for 1 year with gold Support Included.	PSA3000-V-1YR	31-4002508			11/15/2021	11/14/2022	1						
PSA3000-V-1YR	Pulse Secure Virtual Appliance 3000 base system subscription for 1 year with gold Support Included.	PSA3000-V-1YR	31-4002509			11/15/2021	11/14/2022	1						
PSA3000-V-1YR	Pulse Secure Virtual Appliance 3000 base system subscription for 1 year with gold Support Included.	PSA3000-V-1YR	31-4002510			11/15/2021	11/14/2022	1						
PSA3000-V-1YR	Pulse Secure Virtual Appliance 3000 base system subscription for 1 year with gold Support Included.	PSA3000-V-1YR	31-4002511			11/15/2021	11/14/2022	1						

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PSA3000-V-1YR	Pulse Secure Virtual Appliance 3000 base system subscription for 1 year with gold Support Included.	PSA3000-V-1YR	31-4002512			11/15/2021	11/14/2022	1						
PSA3000-V-1YR	Pulse Secure Virtual Appliance 3000 base system subscription for 1 year with gold Support Included.	PSA3000-V-1YR	31-4002513			11/15/2021	11/14/2022	1						
PS-LIC-VLS-SVR-1YR	Enables Pulse Secure PSVA to act as a licensing server, with 1 Year Pulse Secure Gold Support included	PS-LIC-VLS-SVR-1YR	31-4002514			11/15/2021	11/14/2022	1						
PSA5000-V-1YR	Pulse Secure Virtual Appliance 5000 base system subscription for 1 year with gold Support Included.	PSA5000-V-1YR	31-4002515			11/15/2021	11/14/2022	1						

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PSA5000-V-1YR	Pulse Secure Virtual Appliance 5000 base system subscription for 1 year with gold Support Included.	PSA5000-V-1YR	31-4002516			11/15/2021	11/14/2022	1						
PSA5000-V-1YR	Pulse Secure Virtual Appliance 5000 base system subscription for 1 year with gold Support Included.	PSA5000-V-1YR	31-4002517			11/15/2021	11/14/2022	1						
PSA7000-V-1YR	Pulse Secure Virtual Appliance 7000 base system subscription for 1 year with gold Support Included.	PSA7000-V-1YR	31-4002518			11/15/2021	11/14/2022	1						
PSA7000-V-1YR	Pulse Secure Virtual Appliance 7000 base system subscription for 1 year with gold Support Included.	PSA7000-V-1YR	31-4002519			11/15/2021	11/14/2022	1						

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PSA7000-V-1YR	Pulse Secure Virtual Appliance 7000 base system subscription for 1 year with gold Support Included.	PSA7000-V-1YR	31-4002520			11/15/2021	11/14/2022	1						
PSA7000-V-1YR	Pulse Secure Virtual Appliance 7000 base system subscription for 1 year with gold Support Included.	PSA7000-V-1YR	31-4002521			11/15/2021	11/14/2022	1						
PSA7000-V-1YR	Pulse Secure Virtual Appliance 7000 base system subscription for 1 year with gold Support Included.	PSA7000-V-1YR	31-4002522			11/15/2021	11/14/2022	1						
PSA7000-V-1YR	Pulse Secure Virtual Appliance 7000 base system subscription for 1 year with gold Support Included.	PSA7000-V-1YR	31-4002523			11/15/2021	11/14/2022	1						

New Item	Description	Install Base Item	Install Base ID	Serial Number	Group ID	Renewal Start Date	Renewal End Date	Qty	List Price	Prorated Rate	Suggested Reseller Discount	Suggested Reseller Amount	Suggested Distributor Discount	Suggested Distributor Amount
STE-ESSPLUS-GLD-10KCU-1Y-RO	Pulse Secure Access Suite - Essentials Plus Edition - Subscription Licenses and Services - Gold - 10KCU-Concurrent User Sessions - 1 Year Renwals Only				104274.44358.31.0	11/15/2021	11/14/2022	1						
PSA5000-V-1YR	Pulse Secure Virtual Appliance 5000 base system subscription for 1 year with gold Support Included.	PSA5000-V-1YR	31-4002532			11/15/2021	11/14/2022	1						
PSA3000-V-1YR	Pulse Secure Virtual Appliance 3000 base system subscription for 1 year with gold Support Included.	PSA3000-V-1YR	31-3086888			11/2/2020	11/1/2021	1						
PSA3000-V-1YR	Pulse Secure Virtual Appliance 3000 base system subscription for 1 year with gold Support Included.	PSA3000-V-1YR	31-3086888			11/2/2021	11/14/2022	1						
SUP-REINFEE-PLANB								1						